

The
TRUTH
is simple

Only the pioneers of oral fluid testing
could make insurance risk assessment this accurate, this easy.

It Makes More Than \$ense.

- significant savings
- improved underwriting time
- applicant and agent friendly
- significant reduction of "not taken"



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Unit Cost Savings & Acquisition Cost Savings Worksheet

	Company Cost		Estimated Oral Fluid Cost		Cost Savings
Collection Cost	\$ _____	-	\$ _____	=	\$ _____
Kit Cost	\$ _____	-	\$ _____	=	\$ _____
Lab Test Cost	\$ _____	-	\$ _____	=	\$ _____
TOTAL COST	\$ _____	-	\$ _____	=	\$ _____
Policy Size	Policies/Year	X	Cost Savings	=	Savings/Year
First \$1 - \$24,999	\$ _____	X	\$ _____	=	\$ _____
\$25,000 - 49,999	\$ _____	X	\$ _____	=	\$ _____
\$50,000 - 99,999	\$ _____	X	\$ _____	=	\$ _____
\$100,000 - 249,999	\$ _____	X	\$ _____	=	\$ _____
\$250,000 - 499,999	\$ _____	X	\$ _____	=	\$ _____
\$500,000 and over	\$ _____	X	\$ _____	=	\$ _____
TOTAL POTENTIAL SAVINGS	\$ _____	X	\$ _____	=	\$ _____

Get to the Simple Truth with
 OraSure® Oral Sample Collections

Call 800.672.7873

Insurance Companies Worldwide Can't Be Wrong!



OraSure Technologies, Inc.

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 Oral Specimen Collection Device
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